







Emily Holzman, Associate Director of Client Success August 3, 2021







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Today's Agenda

- Data Integration | VBCare Overview
- Payer Integration
- 3 Enrollment + Attribution
- 4 Care Gap Reconciliation
- Care Coordination, PVP, and CMP
- Cost Analysis
- Final Thoughts + Questions





Intros and Contact Information

VBCare

Questions regarding VB Care plans, target values, programs:

- Shannon Weiland, RN Clinical Care Model Improvement Specialist
- Angelica Herrera-Venson, Senior Healthcare Quality Performance Improvement Specialist

Azara Support DRVS Login Access, troubleshooting or to report a problem/bug:

• Email support@azarahealthcare.com

Azara

Adoption / How to use questions:

- LuAnn Kimker, VP Clinical Innovation, LuAnn.kimker@azarahealthcare.com
- Emily Holzman, Associate Director Client Success, Emily.holzman@azarahealthcare.com
- Phil Parker, VP Client Analytics, Philip.parker@azarhealthcare.com
- Tim Fox, Projects Team Lead, Tim.Fox@azarahealthcare.com





Why Are We Here?



VBCARE USE CASES

- Member Assignment Management and Reconciliation
- Patient Outreach and Engagement
- Patient Care Gap Closer Management and Reconciliation
- Care Management and Care Coordination
- Value-Based Quality and Cost Performance Management and Analysis
- Patient Data Exchange





Data is a Universal Need Across the CHC



Clinical

Clinical Quality
Population Registries
Patient Visit Planning
Referrals Risk



Financial

Encounter Data
Days in Accts. Rec.
Revenue



Operations

No Shows Walk In/Same Day Third Next Available Panel Management Continuity



Billing

Avg. Days to File Claim Denials Denial Reason by Payer Coding Profiles



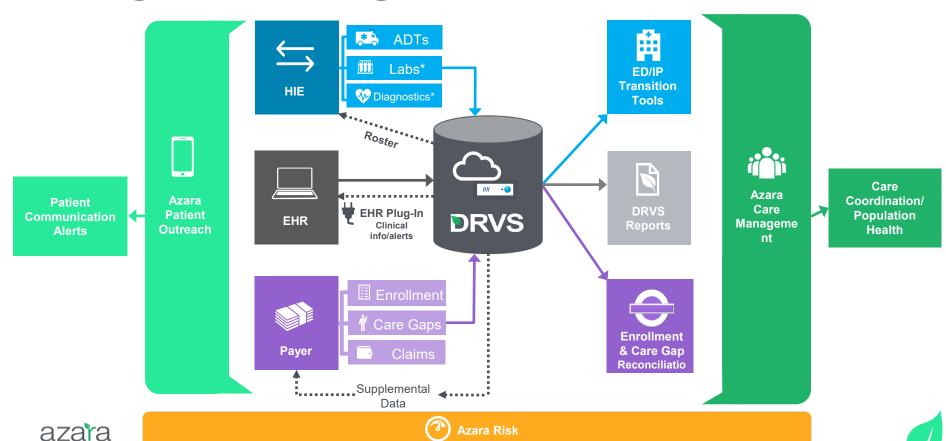
Payer/HIE

Care Gaps
Transitions of Care
Total Medical
Expense
Enrollment



Pulling the Data Together

healthcare



*Planned for Future



Payer Integration

Data Sharing



Components of Payer Integration

Enrollment (rosters)

Care Gaps

Supplemental Data

Claims

Cost

Pharmacy Fill Data SDOH Data





Components of Payer Integration



Care Gaps

Supplemental Data





Pharmacy
Fill Data

SDOH Data

Data Transfers and Access

- VBCare to Azara
 - Enrollment: 1x month
 - Care Gaps: 1x month
 - · Claims: 1x month

Data Transfers



- AZCH
- Banner
- Care1st
- UHC

Plans



 VBCare staff have access to DRVS and see only members of participating plans

Network Level Access

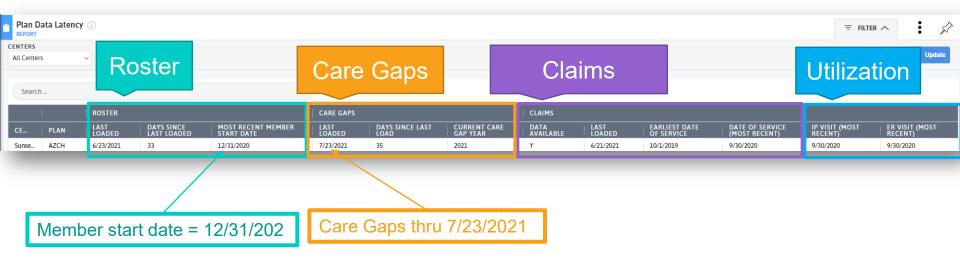






Plan Data Latency Report in DRVS

- Used to understand when data has been received from plan and uploaded into DRVS.
- Data is updated in DRVS 1-2 days after received from the plan.







3 Pillars of Successful Value Based Contracts



Attribution

- Outreach to new patients
- Engagement of existing pts



Clinical Quality

- Reduce care gaps
- Meet Performance Based Programs targets



Cost Containment

- High Risk / High Cost
- Transitions of Care

- Measure & manage quality
- Reduce cost
- Improve health outcomes
- Increase coordination across the system





Workflows

Reconcile data discrepancies

Enrollment

1. Review current match rate

2. PerformForceMatch

Unmatched members

3. Outreach Newly assigned members w/ no end

Members w/ encounter >1 year



1. Review current focus measure performance

Members with complete gaps (Payer & EHR) and no appt

2. Outreach Members with EHR gaps and no appt

Reconcile Data

Members with Payer gaps and no appt





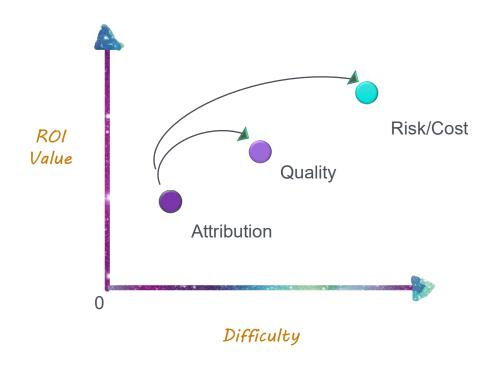


Enrollment + Attribution

Matching roster data to EHR data



Attribution is a Pre-requisite







Poor Attribution Reduces Potential Returns







Enrollment Goals

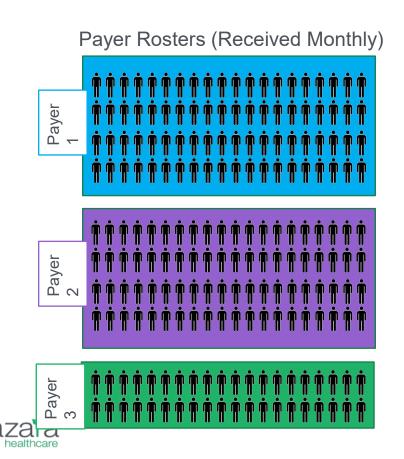


- Streamline overly burdensome management of enrollment files.
- Identify members that are NOT currently patients at your center.
- Manage enrollee assignment with member and payer.
- Positively impact your clinical quality and cost/high risk investments.

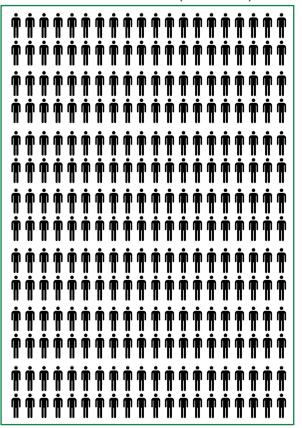




Members vs. Patients

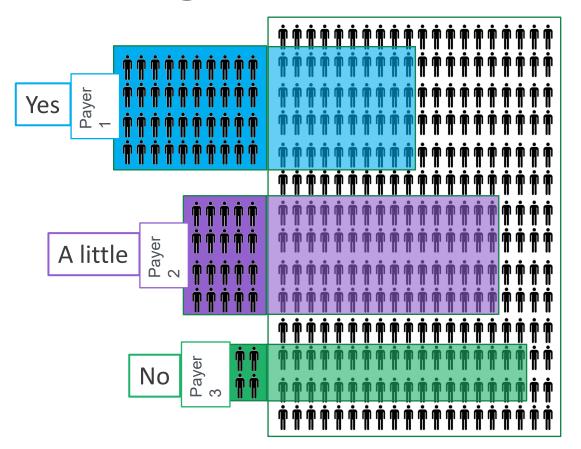


FQHC Patients (In EHR)





Are You Gambling?



You can't manage what you don't know!





Azara Matching Logic

Hard Match

"Deterministic Match"

A match with near certain confidence.

Extremely high precision (99.9% +), at the cost of some recall.

DOB + Medicaid/Medicare/Member #



Soft Match

"Probabilistic Match"

An uncertain match (<99%), requires human review to confirm.

Much higher recall, at the cost of precision.

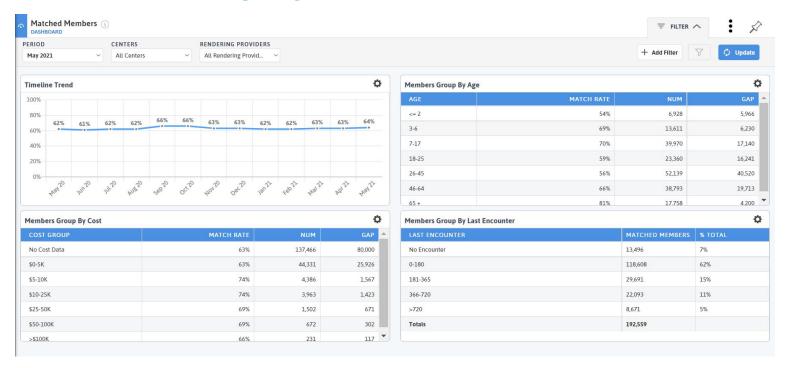






How do I identify which members are being seen at my practice?

MATCHED MEMBER DASHBOARD



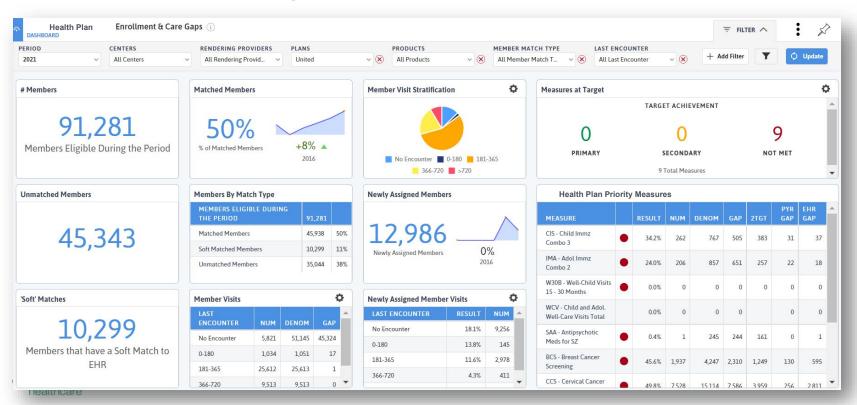






How do I identify which members are being seen at my practice?

CUSTOM DASHBOARD | EXAMPLE





What is the best way to see the member details?

MEMBERS REPORTS

Puts all data in one location

- Demographics, eligibility, matching status
- Provider assignment, recent and upcoming appointments
- Chronic condition and risk (EHR)
- Cost summary and payer risk (if provided)

Note: only members for whom VBCare is responsible will appear in DRVS; this may lead to discrepancies between full plan rosters and the members who appear in Azara's reports.

MEMBERS SOFT MATCHING REPORTS

Identifies members that have a potential (or soft match) with a patient in your EHR (did not match by DOB and plan #)

- Shows the match method, rank
- Compares member data to EHR data name, dob, address, phone, Medicaid#, Medicare#
- EHR Usual Provider, plan PCP
- Most recent encounter and next appointment





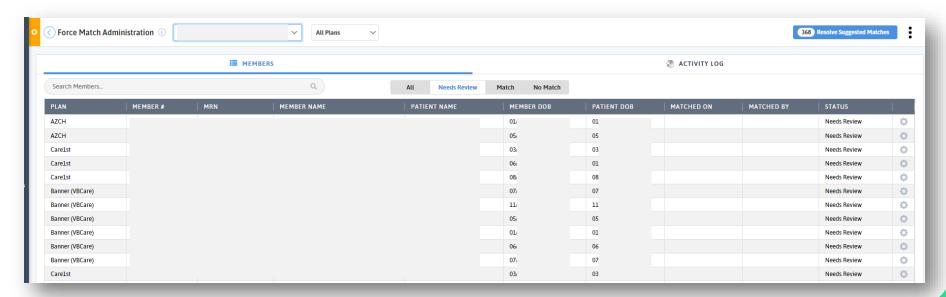
Member & Soft Match Report + Add Filter Members (1) = FILTER ^ Search PERIOD RENDERING PROVIDER PLANS + Add Filter Update All Plans June 2020 All Rendering Provid... RECENT **Demographics and Eligibility Dates** Last Encounter Member Match Type MEMBER HARD ELIGBILITY AGE Products MEDICAID NUMBER MEDICARE NUMBER HARD/SOFT MATCHED ♥ MATCH MATCH MRN MATCH MATCH MRN START END 1 AGE GROUP Patient Risk Y Y N 5/1/2020 12/31/9999 41 26-45 ALL N 6/1/2020 12/31/9999 7-17 6/1/2020 12/31/9999 7-17 Age **Chronic Conditions and Risk from EHR** Cost Group Last Encounter CHF IVD ASM HIV **ESRD** CANCER SMP ASD VISIT **VISITS IN PAST YR** VISIT **VISITS IN PAST YE** Y Member Match Type Patient Diagnoses 12/31/9999 46-64 Patient Risk 5/1/2020 **Utilization Data** N 5/1/2020 12/31/9999 11 7-17 Plan PCP 3-6 Soft Matching (1) FILTER ^ VISIT ↑ MEMBER NUMBER RANK SOFT MATCHED METHOD MEMBER NAME PATIENT NAME MEMBER DOB PATIENT DOB MEMBER ADDRESS PATIENT ADDRESS **MEMBER PHONE** PATIENT PHON 5/18/2021 116 1 Policy Number, First Name Str 5/18/2014 5/19/2014 116 740 740-9 5/16/2021 11/4/2008 11/4/2007 740 740-5 1 Policy Number, First Name 112 112 634 5/16/2021 Policy Number, First Name Ko 2/21/2008 2/21/2006 280 Not 740-5 1 Policy Number, First Name Bei 11/28/2008 109 109 Not 740-8 11/28/2007 5/16/2021 1 Policy Number, First Name 8/19/1999 8/18/1999 128 128 740 740-5 5/14/2021 1 Policy Number, First Name Pet 11/19/1972 10/19/1972 953 953 740 740-6 2 Policy Number, First Initial Nic 4/17/1969 7/26/2003 296 296 740 740-6 740 3 Medicaid Number, First Name Ho 12/26/1963 12/26/1964 309 309 740-7 3 Medicaid Number, First Name 11/18/2008 11/11/2008 219 219 740.5



What is benefit of 'Matching' and how does it happen?

FORCE MATCH ADMINISTRATION

Allows easy reconciliation of Soft Matches and matches member and patient data in measures







How am I able to match them?

VBCare staff will be working with centers individually to match members; users **do not** currently have permissions to make matches

FORCE MATCH ADMINISTRATION

Suggested Ma	Mem	ber Data	REMAINING	MATCHES: 21	HR Patier	nt Data	
	Member: 11	Plan: United H	ealthcare	Patient MRN: 741		Fin	d Other Patient
	Name:	DA	STON	Name:			Da to
	DOB:	12	/19/1949	DOB:			12/19/194
	Medicaid #:	WG		Medicaid #:			
	Medicare #	50	18	Medicare #			
	Address 1:	12	ST	Address 1:		308	Stree
	Address 2:		10	Address 2:			
	City:	N	EW YORK	City:			
	State:		NY	State:			
	Zipcode:	10	00270000	Zipcode:			
	Email:			Email:			
	Phone:	64		Phone:			71
	DRVS Suggested Match Reason			Active Payers for this Patient			
	First Name, Last Name and DOB			PAYER BH MEDIC: "" BH MEDIC	POLICY#	START DATE	END DATE
	Not a	a Match	Needs Furtl	her Review	Match		



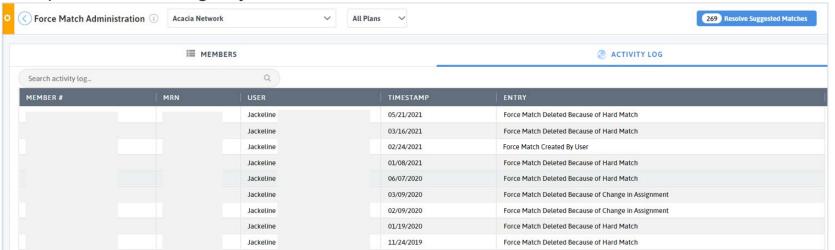




What happens after you make a match?

FORCE MATCH ADMINISTRATION

- Tracks all activity.
- Unsure = Needs Further Review currently can only see this distinction in the Activity Log.
- Force match persists month of month until data matches.
- Matched members will be removed from the Soft Match report and updated on the Member report the following day.



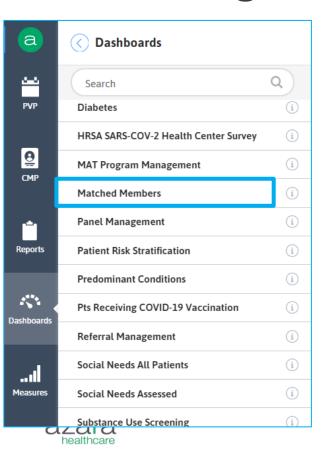


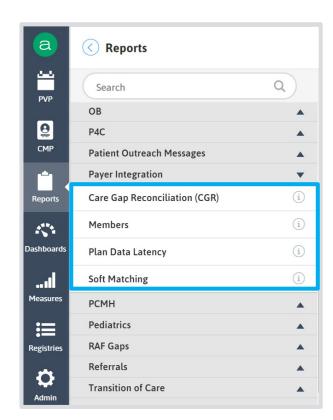
? What happens if it needs further review?

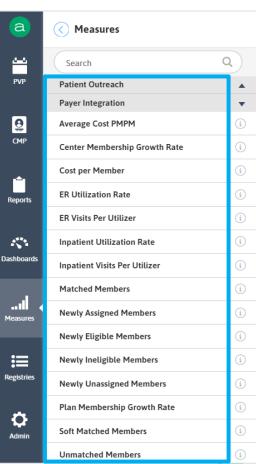
- Track issues using the activity log and/or the Soft Match Report.
- Needs further review will remain on the Soft Match Report for further action

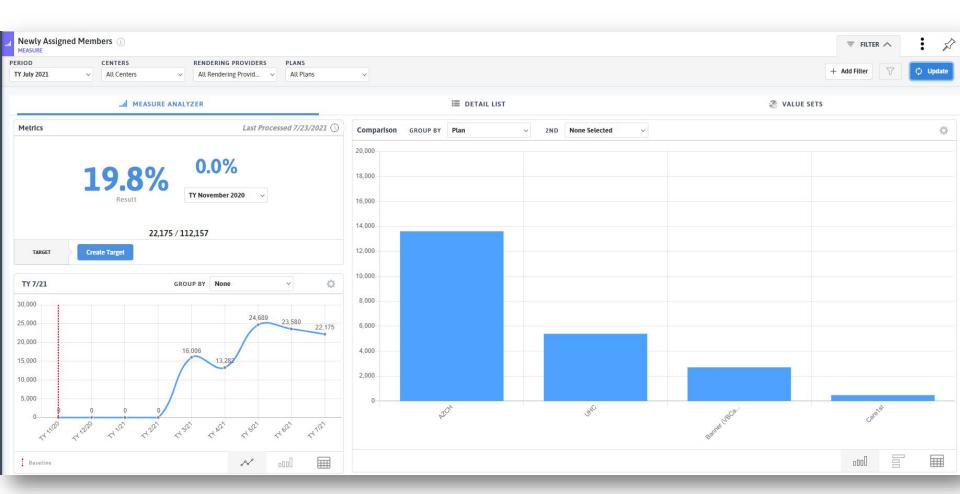
Discrepancy	Investigation	Finding	Force Match	Follow Up Action	Responsible Person
DOB Address	Compare to scanned ID	EHR Correct	Match	Mark for f/u with Payer on exported Soft Match report	
Phone Name	 Compare to Plan Portal Compare to birth document 	Payer Correct	Match	Update EHRFollow name/change request policies	
		Unable to tell	Needs Further Review	 Mark for f/u with 'X' CHC staff to call patient Make note in EHR to confirm at next visit (address) 	
		Not a Match	Not a Match		
Policy number		Payer Correct	Match	 Assess where policy # pulling from in DRVS Update Policy# in EHR Consult with Billing Dept. 	
Other					

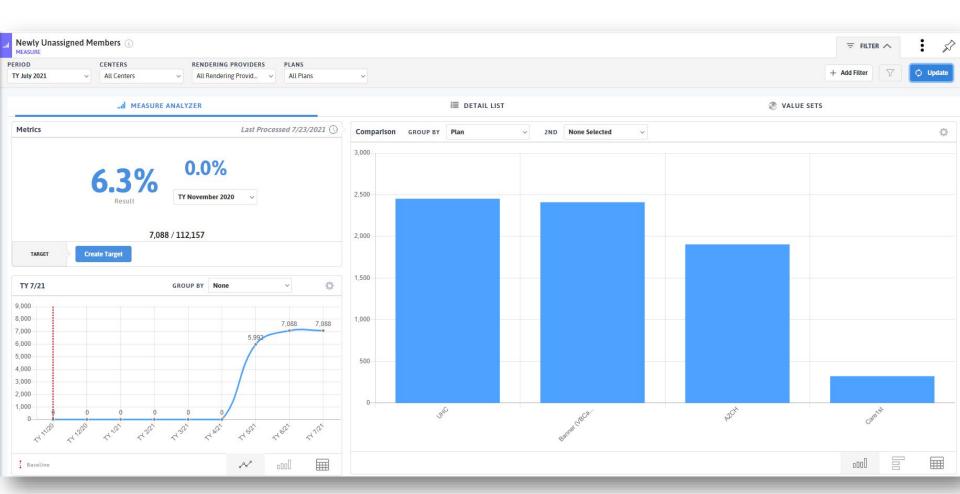
Accessing the Enrollment Tools in DRVS













Care Gap Reconciliation

Identification and closure



Goals for Care Gap Reconciliation



- Understand performance on measures – straight from the payer.
- Identify where the gaps exist and take appropriate action.
 - Never done
 - Done elsewhere
 - Not documented
- Improve performance
- Minimize patient inconvenience





Understanding the Measures

- · Patient based
- Uses EHR Data

eCQMs



- Plan Certified HEDIS Measure Data
- Uses enrollment & care gap data
- Shows gaps in plan vs EHR
- No calculation in DRVS

Plan Calculated HEDIS Measures



- Member based
- Uses enrollment & claims data
- Incorp ates F R Data

Payer '
HEDIS sure
Certified



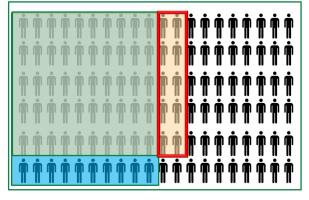
Focus on Plan Calculated Measures - Data Straight from the Source



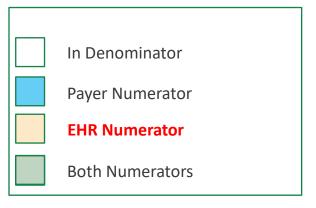


Care Gap Reconciliation - Objective

- Payers care gap lists (or measure results) are often missing data available in EHRs, and visa versa.
- Need to remove "data gaps" prior to working actual care gaps.



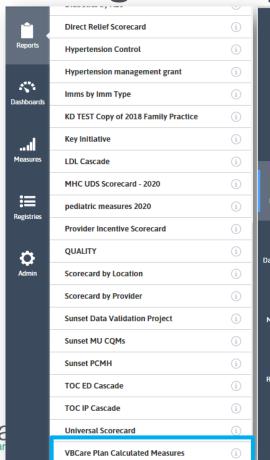
Entire Denominator

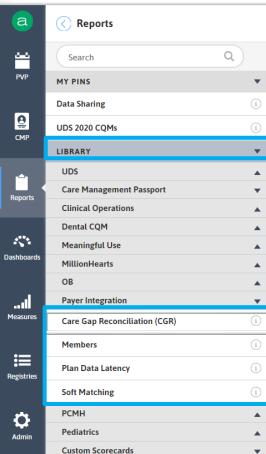


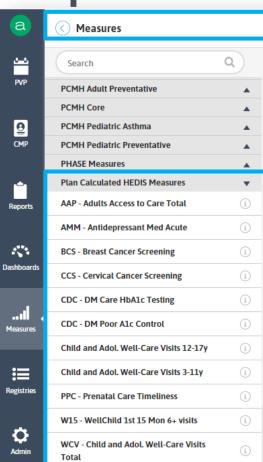




Accessing the Payer Integration Reports







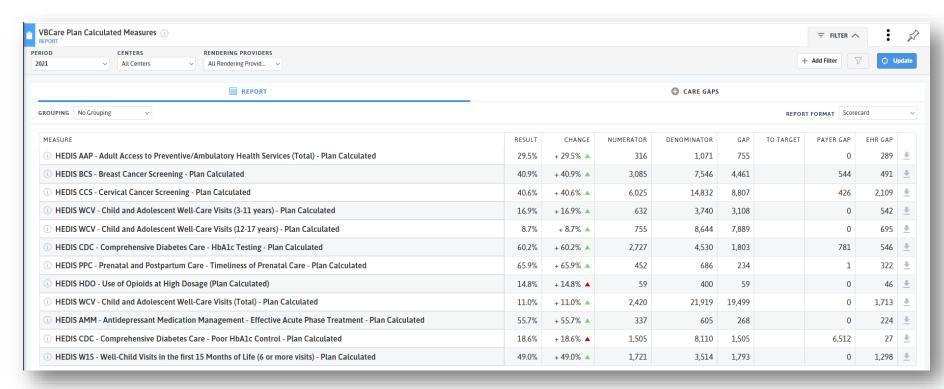


How do I know how we are performing on the Plan Measures?





VBCare Measure Scorecard

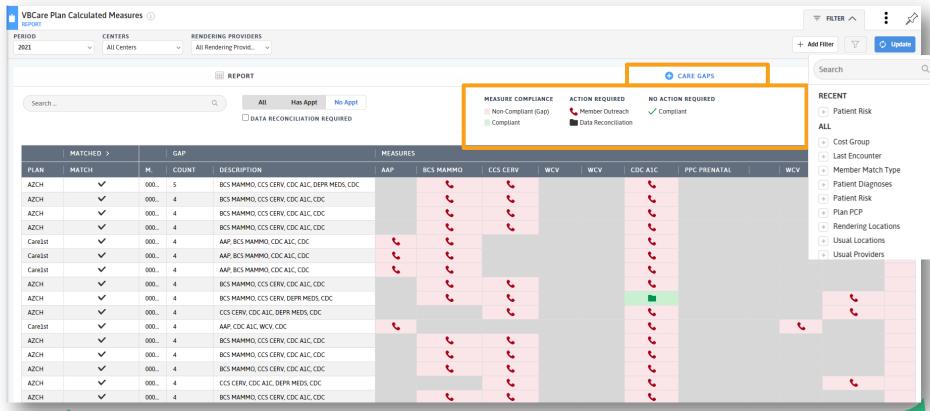






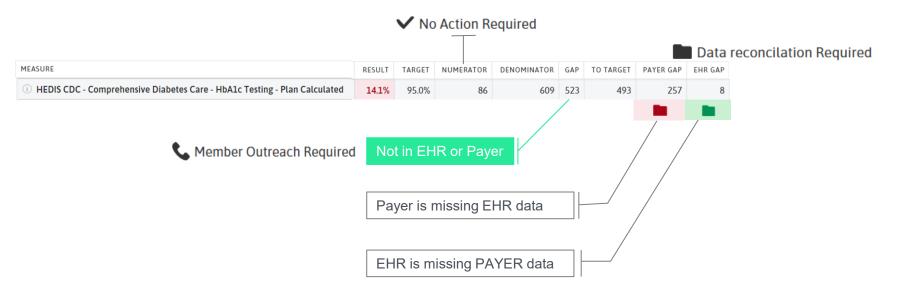


How can I see all the gaps for a member?





Understanding the Data



Think about as **WHO** is missing the data?

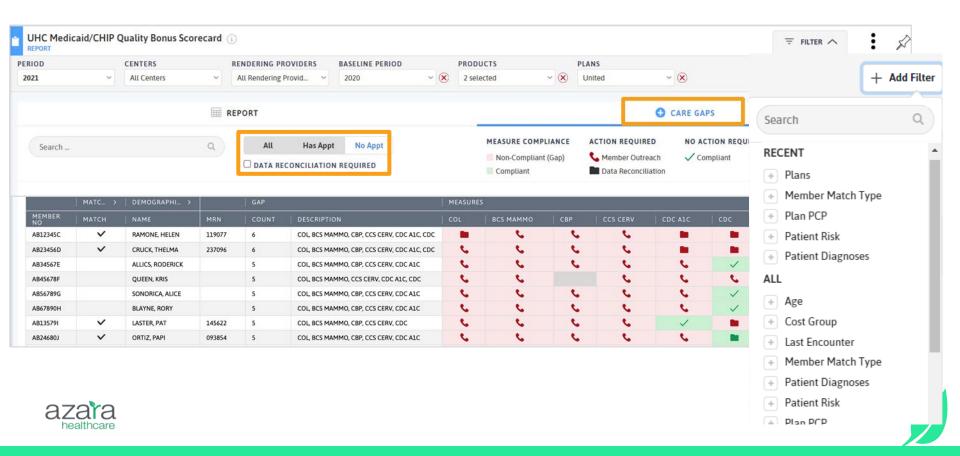
In Payer Gaps, the PAYER is missing the data. In EHR gaps, the EHR does not have the data.



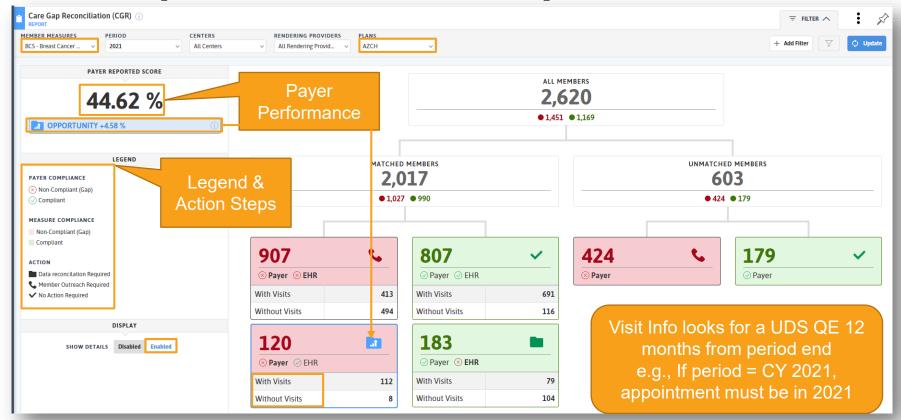


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Can I look at only matched members or members without an appointment?



Care Gap Reconciliation Report





Care Gap Reconciliation (CGR) Workflows

Goals	Responsible	Workflow Activity	Tools
Develop a Planned Approach to Care Gap Closure	Care Manager Quality Team Director Population Health Director Managed Care Staff	 Review measure performance on priority measure scorecard Prioritize measure order Priority, patient impact (#), large # of gaps 	 'Plan' Enrollment & Care Gap Dashboard 'Plan'CGR Priority Scorecard
Reduce Number of 'Real' Open Care Gaps (not in EHR or w/Payer)	Care Manager Quality Team Member Managed Care Staff Community Health Worker (CHW) Clinical Practice Consultant (Plan)	 Using measure prioritization contact matched members with full gaps and no future appointments Depending on measure contact patients with appointments to order tests, screen, educate e.g., Mammo, order, FIT Kit 	 'Plan' Reconciliation Report Plan Calculated Measure Detail Azara Automated Patient Outreach (APO) or internal process
Close Payer Care Gaps (Payer needs EHR data)		For each measure with gaps, export detail with EHR documentation to provide to payer. May need additional documentation e.g., report	
Close EHR Care Gaps (EHR/CHC needs Payer data)		Contact Member to identify and record where missing service occurred obtain Release of Information if necessary Utilize HIE to look up missing diagnostic images, labs, eye exam	



Care Coordination

ADT data in DRVS



HIE Data in DRVS

Azara uses admit/discharge/transfer (ADT) alerts to populate reports, alerts, and measures



Lists of discharged patients who need follow-up



Identify high utilizers for care management



Track readmission rates for cost management

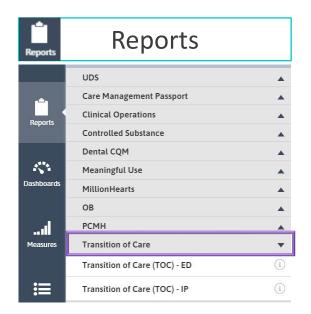


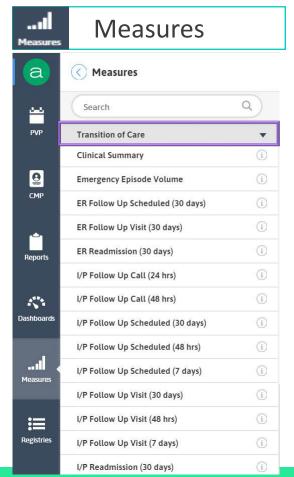
Understand the impact of interventions and process changes

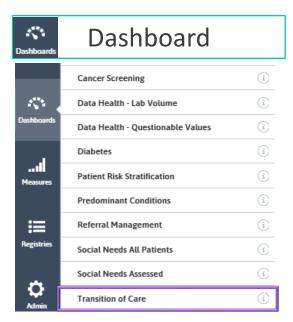




Accessing TOC DRVS Tools



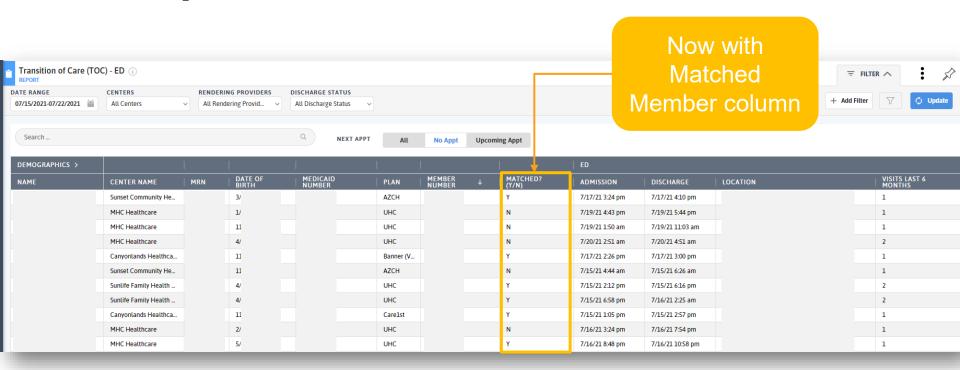








TOC Reports

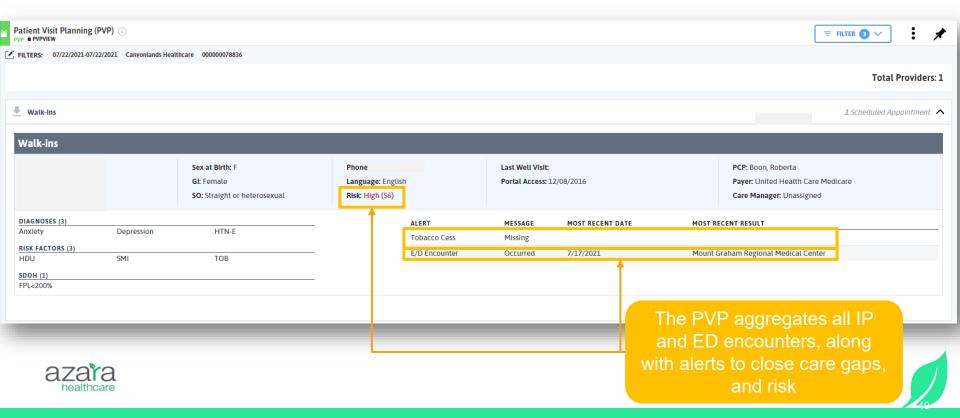






Patient Visit Planning Report

- REMEMBER -The most efficient way to close gaps is at point of care



Patient Visit Planning Report

Assessme	nts (Last 10 of 49)				
CODE	DESCRIPTION		LAST ASSESSED #		
F11.21	OPIOID DEPENDENCE, IN REMISSION		4/12/21		
F43.12	POST-TRAUMATIC STRESS DISORDER, CHR	ONIC	4/12/21		
F12.90	CANNABIS USE, UNSPECIFIED, UNCOMPLIC	CATED	4/12/21		
Z68.22	Body mass index (BMI) 22.0-22.9, adult		4/12/21		
F42.2	MIXED OBSESSIONAL THOUGHTS AND ACT	TS	4/12/21		
F33.3	MAJOR DEPRESSIVE DISORDER, RECURREN	NT, SEVERE WITH PSYCHOTIC SYMPTOMS	4/12/21		
F10.920	ALCOHOL USE, UNSPECIFIED WITH INTOX	ICATION, UNCOMPLICATED	4/12/21		
F41.1	Generalized anxiety disorder		4/12/21		
110	ESSENTIAL (PRIMARY) HYPERTENSION	FIAL (PRIMARY) HYPERTENSION			
F41.9	Anxiety disorder, unspecified	Anxiety disorder, unspecified			
Encounte	rs (Last 5 of 67)				
DATE	PROVIDER	ТҮРЕ	REASON		
7/12/21	Nurse, RN	Chart Update			
7/7/21	Villegas, Joanne NULL				
6/16/21	Villegas, Joanne	Villegas, Joanne Patient Communication			
6/15/21	Boon, Roberta	NULL			
5/4/21	Boon, Roberta	NULL			
Appointm	ents (0)				
No appo	intments				
Social De	terminants of Health (1)				
FPL<2009	ذ ا				
Allergies	2)				
START	DESCRIPTION	REACTION	SEVERITY		
12/12/17	NO KNOWN ALLERGIES				
11/14/18	PENICILLINS				
Medicatio	ns (5)				
ACTIVE AS	OF NAME				
6/15/21	200 ACTUAT ProAir 0.09 MG/	200 ACTUAT ProAir 0.09 MG/ACTUAT Metered Dose Inhaler			
4/13/21	lisinopril 20 MG Oral Tablet				

The CMP provides a continuity of care document and shows the most patient-level detail of any report in DRVS

The Numbers	_	
ВМІ	4/12/21	22.4 lb/m2
Systolic	4/12/21	132 mmHg
Diastolic	4/12/21	86 mmHg
LDL	4/5/21	92 mg/dL
Alc	4/12/21	5.5 %
PHQ-9 (or 2)	3/29/21	8
Risk	7/31/21	56 (H)

Active Problems (2)

Needs smoking cessation

Fatigue, unspecified type

417451006

84229001

Risk				
CATEGORY	CRITERIA	POINTS		
Diagnoses	Hypertension	2.50		
Behavioral Health	Illicit Drug Use Disorders	7.50		
Behavioral Health	SAD/SUD	7.50		
Behavioral Health	Depression	5.00		
Behavioral Health	Severe Mental Illness	9.50		
Behavioral Health	Bipolar Disorder	7.00		
Behavioral Health	Tobacco User	4.50		
Behavioral Health	Anxiety	5.00		
SDOH	SDOH Count 1-3	0.00		
Labs & Vitals	PHQ-9 5-9	3.00		
Utilization	E/D Episode in last 180 days	4.50		

Alerts (2)				
ALERT	MESSAGE	MOST RECENT DATE	MOST RECENT RESULT	
Tobacco Cess	Missing			
E/D Encounter	Occurred	7/17/21	Mount Graham Regional Medical Center	





Cost Analysis



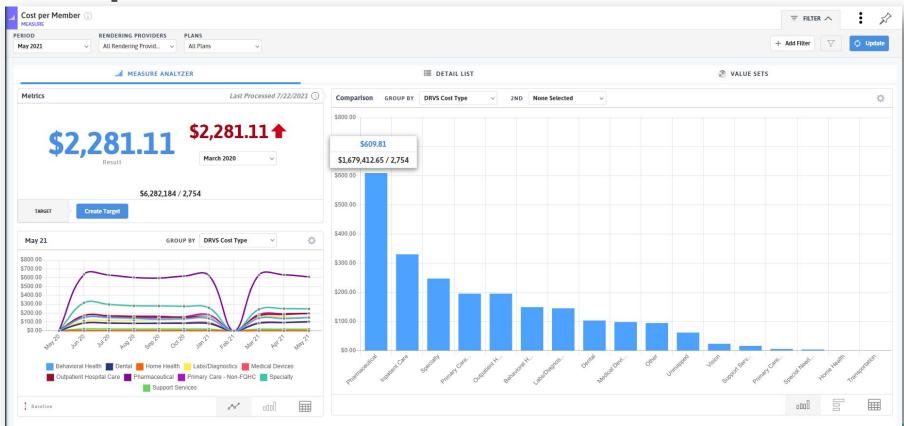
Cost Data for VBCare – Coming Soon!

• Goal to load cost data into DRVS this week, stay tuned.



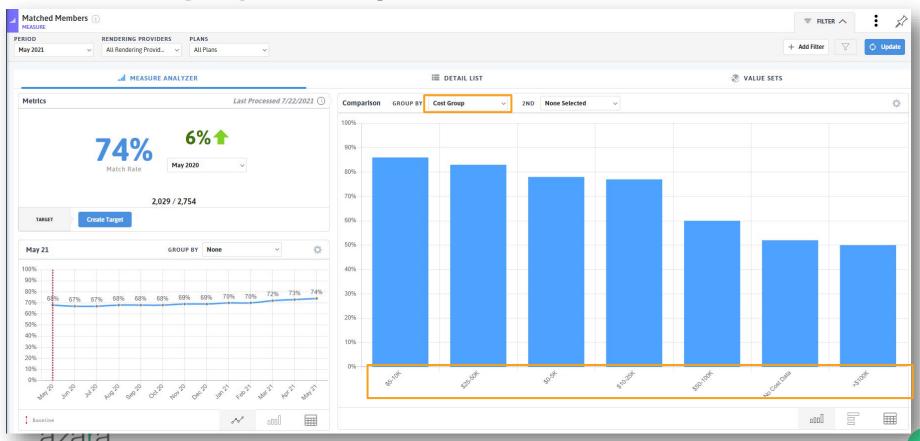


Cost per Member Measure



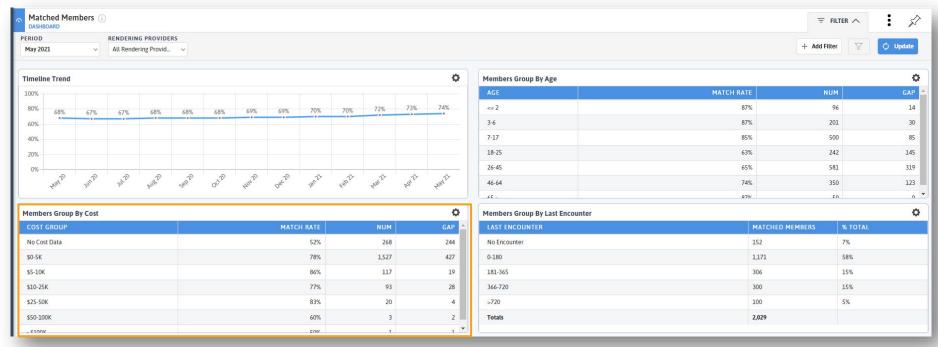


Grouping by Cost | Matched Member Measure



healthcare

Grouping by Cost | Matched Members Dashboard







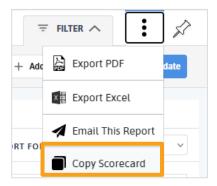


Final Thoughts + Questions

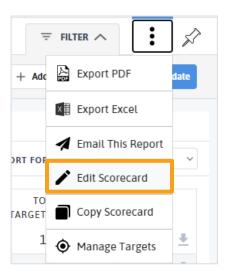




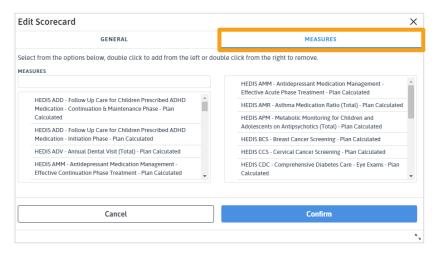
How do I make my own scorecard?



- Using the 3-dot menu in the top right corner, select "Copy Scorecard".
- Name your scorecard and click confirm.



 Using the 3-dot menu again, select "Edit Scorecard".



- Add or remove measures in the MEASURES tab by double clicking or dragging and dropping the measures you want.
- 5. Drag and Drop to reorder.
- 6. Open scorecard to set targets.

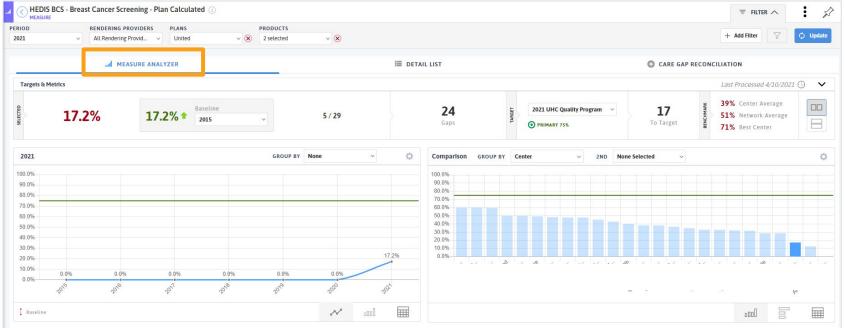






How do I set secondary targets?

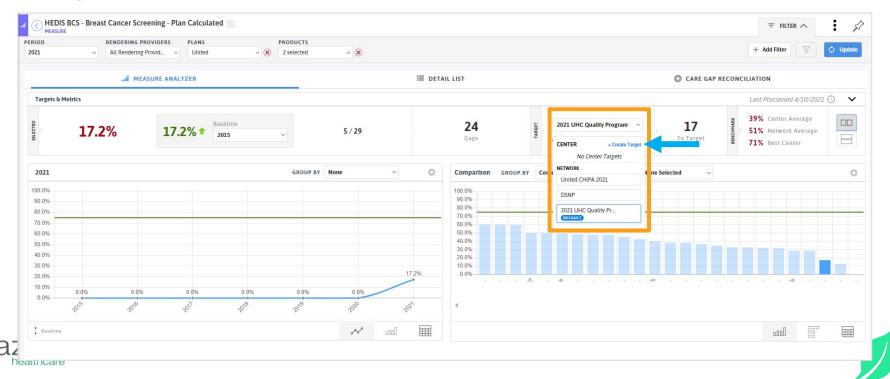
1. From a scorecard, drill into a specific measure by clicking on the measure name and navigate to the Measure Analyzer tab.





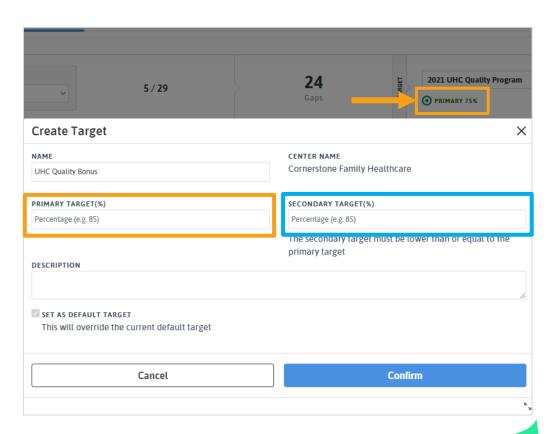
How do I set secondary targets? continued

2. In the Targets & Metrics bar, click the target drop down and select + Create Target.



How do I set secondary targets? continued

- 3. Name your target 'Plan Year'.
- 4. Set the primary target as 'Plan's' primary target for the measure.
- 5. Set the secondary target as your organization's 'Plan' goal.
- 6. Click confirm to save the new target.





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Why don't the DRVS numbers align with what I get from the payer?

- Roster and Care Gap report don't always align
 - If a member is not on the roster, their care gaps will not show in DRVS.

Quality is Quality

Don't let the edge case prevent you from moving forward.





Current Payer Integration Activities

Who does the work? What is the work? (enrollment & gaps) **How Frequently is** it done?



Questions?

